



# 2018 HABA Labor Rate Survey Results



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Average	Body Labor	Frame Labor	Paint Labor	Paint Materials	Mechanical Labor	Aluminum Labor	LKQ Parts Markup	Admin Fee
	<b>\$50.01</b>	<b>\$66.44</b>	<b>\$50.23</b>	<b>\$36.13</b>	<b>\$106.55</b>	<b>\$90.96</b>	<b>29.5%</b>	<b>\$202.06</b>
Range of rates	\$44 to \$68	\$48 to \$145	\$44 to \$80	\$15 to \$50	\$68 to \$167	\$44 to \$240	15% to 50%	\$10 to \$600 80.5% of shops charge admin fee

Body And Paint repair rates:	% of total amount		
Shops @ \$42 & under	0.0%		
Shops @ \$43	0.0%	\$48 & above	74.1%
Shops @ \$44	4.3%	\$50 & above	45.7%
Shops @ \$45	2.6%	\$52 & above	26.7%
Shops @ \$46	18.0%	\$54 & above	17.2%
Shops @ \$47	1.0%	\$56 & above	13.8%
Shops @ \$48	26.7%	\$58 & above	9.5%
Shops @ \$49	1.7%	\$60 & Above	6.9%
Shops @ \$50	19.0%		
Shops @ \$52	6.9%		
Shops @ \$54	2.5%		
Shops @ \$55	3.4%		
Shops @ \$56	3.4%		
Shops @ \$57	1.0%		
Shops @ \$58	2.6%		
Shops @ \$60 & above	6.9%		

	Body Labor	Frame Labor	Paint Labor	Paint Materials	Mechanical Labor	Aluminum Labor	LKQ Parts Markup	Admin Fee
<b>Avg. for Dealer owned shops (30.9% of Surveys)</b>	<b>\$52.46</b>	<b>\$68.09</b>	<b>\$52.46</b>	<b>\$38.29</b>	<b>\$121.21</b>	<b>\$95.28</b>	<b>29.3%</b>	<b>\$168.57</b>
Range of rates for dealer owned shops	\$46 to \$68	\$50 to \$95	\$46 to \$68	\$32 to \$48	\$85 to \$167	\$46 to \$135	20% to 40%	\$50 to \$350 77.8% of shops charge admin fee
<b>Avg. for Independent shops (55.67% of Surveys)</b>	<b>\$49.46</b>	<b>\$66.55</b>	<b>\$49.78</b>	<b>\$35.62</b>	<b>\$101.96</b>	<b>\$90.25</b>	<b>29.5%</b>	<b>\$213.63</b>
Range of rates for independent shops	\$44 to \$64	\$48 to \$145	\$44 to \$80	\$28 to \$50	\$68 to \$165	\$44 to \$240	15% to 50%	\$10 to \$600 82.7% of shops charge admin fee